



SYM-PAC

# Suggested Ordering

## Automatic Order Replenishment

### Power & Sophistication

- Using SYM-PAC's Suggested Ordering is one of the most powerful things you can do to improve your business efficiency and stock performance.
- Improve your cash flow by making sure you have the \*right\* stock levels - without having excess stock tying up your working capital.

### What our customers say:

- Some recent comments from customers who have implemented SYM-PAC Suggested Ordering in their store...

“ My sales are up by \$130,000 and my stock has dropped by \$95,000. I should have done this earlier! ”

“ We're at the stage now where we quickly look at our Suggested Order and send it to the Warehouse — we have complete confidence in our Suggested Ordering system. ”

“ Gap Management is one of the most important processes in successful Suggested Ordering. ”

“ Our staff are now free to serve customers and maintain promotional ends. ”

**Suggested Order Report by Department/F.L.C.**  
 Dept: All, F.L.C.: All, Use: 100.0% of Recommended Replenishment

Code	Description	Manuf Code	Sale Uom	DPT	Suppl'r	Stk Ohnd	Cust B/Ord	Min Stk	Max Stk	Avg Use	On Units	Reord Qty	Suaq Qty	Unit Cost	\$ Value
Dept 0100															
678322	BOWL DOG ANT FREE SMALL	M730	EACH		010CM10	-	-	4	6	-	6 M	1	6	2,400	14,400
678323	BOWL DOG LARGE SQUARE	M705	EACH		010CM10	-	-	4	6	-	6 M	1	6	2,500	15,180
0904831	CIP SCR STICK ON WHITE CD100	0904831	ea		010CTWPROLINEPL	-	-	3	6	6.3	6 M	6	6	3,110	18,660
0148038	CLOSURE INTERNAL PLASTIC ROUND BLACK 32MM 76	820 60142.002.10	CD		010CARTIACORNALL	-	-	22	50	-	50 M	50	50	0,140	7,000
0185007	COMBINATION LOCKING LAT G65 G4085PBL	G65	CD		010CGOLIATHHING	-	-	2	3	-	3 M	1	3	24,900	74,700
0120005	DOOR GUIDE WALL MOUNTED ZINCPL COWDROY S03:	S03500	EA		010CM10	3	1	3	4	0.7	2 M	1	2	3,090	6,180
0128011	DOOR STRIP CURTAIN 2MM CLEAR 900X2000M FSC2	FSC2	EA		010CSMARTHOMEP	-	-	2	3	2.3	3 M	1	3	9,530	28,590
21020180	DOOR TRACK WITH FITTINGS SUITS UP TO 915MM DO	P10010	EA		010CHMCOWDROYPL	-	-	1	2	0.3	2 M	1	2	23,140	46,280
DFBP9075	DOWNPIPE BEND PLAIN 90DEG 75MM ZINC ELB75ZA	ELB75ZA	ea		010CSTRAMITBLDNG	-	-	1	1	0.3	1 M	1	1	24,340	24,340
WRT2102	FELT PAD 25X25MM BLK CD12	WRT2102	ea		010CTWPROLINEPL	3	-	5	12	5.0	9 M	6	6	1,420	8,520
WFO0034	FELT PADS LDUTY 19MM BLK CD18	WFO0034	ea		010CTWPROLINEPL	3	-	4	6	2.8	3 M	6	6	1,310	7,860
WQE0025	FLOOR SAVERS 25MM CD4	WQE0025	ea		010CTWPROLINEPL	-	-	7	12	4.5	6 M	6	6	2,300	13,800
VENTECORND	GABLE VENT ECONO 406MM (18)	590RND	EA		010CTROJANPTYLTD	-	-	3	3	-	3 M	1	3	63,890	191,670
3159LGS	ICTSP					-	-	1	4	1.0	4 M	4	4	19,950	79,800
BETTA						1	-	2	4	1.2	3 M	4	4	27,750	111,000

“ With manual ordering, we were missing products if they had their label removed. Now they are ordered and we don't miss out on sales! ”

“ Our Christmas stock has come in and our stock holding is still way down on last year. We are trending in the right direction — and our storerooms have all been cleaned out! ”

### Save Time

- At store level, you know how time consuming ordering can be when it's done manually.
- Saves stores an enormous amount of time in painlessly generating orders on time, as well as generating orders with the correct stock levels required.

## Save Money

- Saves you not only time — but also money. When you're ordering stock efficiently, you're not spending precious capital on overstocking the wrong product at the wrong time.
- Full implementation of SYM-PAC Suggested Ordering will ensure that you free up capital to be used more efficiently.
- The system will also make sure that you order ALL the stock you require — assuming that you have done your housekeeping with your inventory records.

## Stop losing sales! No more walk-outs caused by gaps on shelves.

- Significantly helps stores to reduce the overall stock holding, increase stock turns and reduce the number of 'walk outs' — where the product the customer wants is not on the shelf.

## Bonus! — improved easy Receipting at Inwards Goods

- Additionally, this method creates electronically stored purchase orders — making the corresponding receipting of the goods ordered a quick and simple task.

Supplier Alpha	Supplier Name	Supplier Code
<b>WEEKLY ORDERS</b>		
DULUXA	DULUX AUSTRALIA	2650
ITWPRO	ITW PROLINE	2503
ORICAW	CABOT'S AUSTRALIA	5848
OTTER	THE OTTER GROUP PTY LTD	1523
WATTYL	WATTYL AUSTRALIA PTY LTD	2304
<b>FORTNIGHTLY ORDERS</b>		
MAKITA	MAKITA (AUSTRALIA) PTY LTD	5603
PASLOD	PASLODE AUSTRALIA	1005
ROBER3	ROBERT BOSCH (AUS) PTY LTD (BL	1949
ROYGRI	ROY GRIPSKE & SONS PTY LTD	2930
ZONEHA	ZONE HARDWARE PTY LTD	2293
<b>MONTHLY</b>		
FHPRAG	FH PRAGER	1615
HPMIND	HPM LEGRAND AUSTRALIA PTY	5644

## What you can achieve in your store with SYM-PAC Suggested Ordering & Gap Management

- Use SYM-PAC Suggested Ordering together with SYM-PAC Gap Management (via PDA) to achieve the best results.
- What can be achieved with full implementation:
  - ★ Balance inventory to rate of sales
  - ★ Increase sales by having the right products in stock
  - ★ Improve cash flow
  - ★ Reduce out of stocks with Gap Management
  - ★ Improve Stock Turns, SPI (Stock Productivity Index) and GMROI (Gross Margin Return On Investment)
  - ★ Manage Top 20 Products by FLC
  - ★ Set up Supplier Order Tables
  - ★ Increase staff efficiency by taking the ordering process away from staff and centralising it
  - ★ Improve store merchandising by having the right amount of stock and the space allocated for that stock
  - ★ Cut down on freight costs using order cycles, weekly, fortnightly and monthly.
  - ★ Provide a better level of customer service.



**SYM-PAC Solutions**

Sales 1800 796 722 | [www.sympac.com.au](http://www.sympac.com.au)

we listen

we innovate

we deliver

Solutions to  
get on with  
business

