SYM-PAC Retail Management Solutions

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SYM-PAC

Suggested Ordering Automatic Order Replenishment

Print & Sort Options Sort Sequence BG Code

Customer Orders

Treat Negative Stock as Zero Only print lines that need ordering

Cost By Buy Cost

Include Customer Orders

Examine Promotion Orders

Description

001 CITY MITRE 10

All

Multi Store Option

V

, ct Option: Use Min/Max Stocks

Treat Negative Stock as Zero: Y

Source Warehouse

Update TBO's Add to Existing Data

Use Customer Docket File (Slower) Show Customer Docket Details

Use Consolidated Figures From All Stores

Suggested Order Report by Department/F.L.C.

Report Heading Suggested Order Report by BG Code

Range 19/01/2013 ... to 18/02/2013 ...

Exclude Promotion Orders Exclude Orders Due After 01/02/2013 ...

Power & Sophistication

- Using SYM-PAC's Suggested Ordering is one of the most powerful things you can do to improve your business efficiency and stock performance.
- Improve your cash flow by making sure you have the *right* stock levels - without having excess stock tying up your working capital.

What our customers say:

Some recent comments from customers who have implemented SYM-PAC Suggested Ordering in their store...

My sales are up by \$130,000 and my stock has dropped by \$95,000. I should have done this earlier!

We're at the stage now where we quickly look at our Suggested Order and send it to the Warehouse — we have complete confidence in our Suggested Ordering system.

Gap Management is one of the most important processes in successful Suggested Ordering. 55

Our staff are now free to serve customers and maintain promotional ends.

	Starting	Ending
Product Code		11111111111111
Description		777777777777777777777777777777777777777
Department		2222
F.L.C.		22222222
Supplier		77777777777
Bin Location		222222
Alternate Code		7777777777777777
Category		222
Brand		111111111111111



100.0 % of Recommend Reor Use Last End of Month : 31 ☑ Include existing TBO Quantities in F User Flags From To Fron Core Range 0 9 Flag 1 0 0 9 Flag 2 0 Brand Id Branch Stock Ind. 0 lier Order Tables

plier Order Table **1 Hardware We**

	Need Ordering: Y Cost Type: Buy Cost Source: All										
Code	Description Manfact Code	Sale Uom	DPT	Suppl'r	Stck Ohnd	Cust B/Ord	Min Stk	Max Stk	Avqe Use		Unit Req
Dept 0	100										
679322	BOWL DOG ANT F	REE SMALL									
	M730	EACH	0100	M10	-	-	4	6	-	-	6
679323	BOWL DOG LARGI	E SQUARE									
	M705	EACH	0100	M10	-	-	4	6		-	
O904831	CAP SCR STICK O	N WHITE CD	100 090	4831							
	O904831	ea	0100	ITWPROLINEPL	-	-	3	6	6.3	-	
0148038	CLOSURE INTERN	AL PLASTIC	ROUNE	BLACK 32MM 76§							
	820 60142 002 10	CD	0100	ARTIACORNALI			22	50			5
0165007	COMBINATION LC	CKING LAT (G65 G40	65PBL							
	G65	CD	0100	GOLIATH HING			2	3			
0120005	DOOR GUIDE WAL	L MOUNTED	DZINC/F	L COWDROY S03							
	S03500	EA	0100	M10	3	1	3	4	07		
0126011	DOOR STRIP CUR	TAIN 2MM (LEAR 9	00X2000M ESC2							
	FSC 2	EA	0100	SMARTHOMEPR			2	3	23		
21020180	DOOR TRACK WIT	HEITTINGS	SUITS	UP TO 915MM DO							
	P10010	EA	0100	HMCOWDROYPL			1	2	0.3		
DPBP9075	DOWNPIPE BEND	PLAIN 90DEC	3 75MM	ZINC EL B75ZA				-			
	EL B75ZA	ea	0100	STRAMITRI DNG	-		1	1	03		
WRT2102	FELT PAD 25X25N	M BLK CD12	WRT2	102							
	WRT2102	ea		ITWPROLINEPI	3		5	12	50	-	
WFO0034	FELT PADS L/DUT										
	WEQ0034	ea		ITWPROLINEPI	3	-	4	6	28	-	
WQE0025	FLOOR SAVERS 2						1.1	, in the second se			
	WQF0025	ea		ITWPROLINEPI	-		7	12	45	6	
VENTECORND							1	12			
121112001110	590RND	FA		TROJANPTYLTD			3	3			
	0001010		5100	3159LG5							

ICTSP

RETTA

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With manual ordering, we were missing products if they had their label removed.

Now they are ordered and we don't miss out on sales!

Our Christmas stock has come in and our stock holding is still way down on last year.

We are trending in the right direction — and our storerooms have all been cleaned out!

Save Time

At store level, you know how time consuming ordering can be when it's done manually.

1 4 1.0

2 4 12

- • • ×

\$ Value

6 2.4000 14.4000

2.5300 15.1800

3.110 18.660

0 140 7 000

24.900 74.700 3

23.140 46.280

1 24 340 24 340

1.420 8.520

1 3 1 0 7 860

6 2 300 13 800

3 63 890 191 670

4 19.950 79.800

4 4 27 750 111 000

3.090 6.180

50

3 9.530 28 590

2

6

3 M 1

4 M 4

3 M

Saves stores an enormous amount of time in painlessly generating orders on time, as well as generating orders with the correct stock levels required.

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weinnovate

Save Money

- Saves you not only time but also money. When you're ordering stock efficiently, you're not spending precious capital on overstocking the wrong product at the wrong time.
- Full implemention of SYM-PAC Suggested Ordering will ensure that you free up capital to be used more efficiently.
- The system will also make sure that you order ALL the stock you require

 assuming that you have done your housekeeping with your inventory records.

Stop losing sales! No more walkouts caused by gaps on shelves.

 Significantly helps stores to reduce the overall stock holding, increase stock turns and reduce the number of 'walk outs' — where the product the customer wants is not on the shelf.

Bonus! — improved easy Receipting at Inwards Goods

 Additionally, this method creates electronically stored purchase orders — making the corresponding receipting of the goods ordered a quick and simple task.

Suggested Order Supplier Table Suggested Order Supplier Suggested Order Table He Table Reference 1 Table Heading HARDWA	r Tables Maintenance. eader.	
Supplier Alpha Supplier Name		Supplier Code
ASSAABLOYLOC ASSA ABLOY (GAINSBOROUGH GAINSBOROUGH HETTICHAUSTR HETTICH AUSTR	HH/WARE INDUS e	5711 5887 1558
HMCOWDROYPL3 HM COWDROY ITWPROLINEPL ITW PROLINE P LINKWAREAUST LINKWARE AUS	Suggested Order Supplier Supplier Alpha Name	Supplier Tables
OTTERNAILSPT OTTER NAILS P PGDICKSALESP PG DICK SALES	WEEKLY ORDERS DULUXA DULUX AUSTRALIA ITWPRO ITW PROLINE	2650 2503
	ORICAW CABOT'S AUSTRALIA OTTER THE OTTER GROUP PTY LTD WATTYL WATTYL AUSTRALIA PTY LTD FORTNIGHTLY ORDERS	5848 1523 2304
	MAKITA MAKITA (AUSTRALIA) PTY LTD PASLOD PASLODE AUSTRALIA ROBER3 ROBERT BOSCH (AUS) PTY LTD (BL ROYGRI ROY GRIPSKE & SONS PTY LTD ZONEHA ZONE HARDWARE PTY LTD	5603 1005 1949 2930 2293
	MONTHLY FHPRAG FH PRAGER HPMIND HPM LEGRAND AUSTRALIA PTY	1615 5644

c								Rand	lection	
		tarting Ending			Starting	Selection Range				
	zz	11111111111111						Product Code		
1	ZZZ							Description		
			2222				Department			
	_		22222222	_						
	_	7777	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				FLC Main Supplier			
17	_		77777777	-			Secondary Supp			
	_			_					Se	
		1111111				Bin Location				
	22	m	1111111				Alternate Code			
		222						Category		
	222							Brand		
			22222			Sort By User Key				
	ZZZ	22222	77777777							
	ZZZ	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					Manuf. Code			
11	ZZZ	22222	77777777				G Code	в		
5	То	From		То	From		То	From		
	z		Price Flag	9	0	Com Update	99	0	Flag 1	
s	Z		Hith Flag	9	0	Elec Update	99	0	Flag 2	
	Z		Price Book	z		Own Brand	99	0	Flag 3	
	Z		Velo (Grp)	9	0	GST Code	99	0	Flag 4	
	Z		Velo (Str)	z		P/M/L/O	99	0	Flag 5	
	z		Segment	9	0	Stock Ind	z		e Rnae	

red and Obsoletes Approriate Items								
Calculation Options								
Weighted Average including Days Coverage etc.								
Stock Usage Weighting								
Current Month OCT 0 Days to Cover 31								
SEP 3 JUN 2 MAR 0 DEC 0 AUG 3 MAY 1								
FEB 0 NOV 0 JUL 2 APR 1 JAN 0 OCT 0								
Print Options								
Update Min All Products								
Products Sourced from All Products								
Ignore Products in Stock less than 0 Months								
Set Max as % of Min 150								
Lead Time in Days 2 Days Stock Reg to be kept 14								
No of Sales Before Obsolete (Per Year) 1 Obsolete All Products								
Print only Products that are changing.								
Supplier Order Tables								
Selection Range								
Sort Sequence Product Code								
Branch to Use Remote branches updated								
001 : CITY MITRE 10								
- Update Details								
Report Only Opdate Products Export ASCII File								
Export Path D:\FILES001\SYM_EXPORT_IMPORTS\MIN_MAX.TXT								
🖸 Screen 🛛 🌺 Printer 🚺 🚺 Close								

What you can achieve in your store with SYM-PAC Suggested Ordering & Gap Management

- Use SYM-PAC Suggested Ordering together with SYM-PAC Gap Management (via PDA) to achieve the best results.
- What can be achieved with full implementation:
 - ★ Balance inventory to rate of sales
 - Increase sales by having the right products in stock
 - ★ Improve cash flow
 - ★ Reduce out of stocks with Gap Management
 - Improve Stock Turns, SPI (Stock Productivity Index) and GMROI (Gross Margin Return On Investment)
 - ★ Manage Top 20 Products by FLC
 - ★ Set up Supplier Order Tables
 - Increase staff efficiency by taking the ordering process away from staff and centralising it
 - Improve store merchandising by having the right amount of stock and the space allocated for that stock
 - ★ Cut down on freight costs using order cycles, weekly, fortnightly and monthly.
 - ★ Provide a better level of customer service.

Solutions to get on with business



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